

We don't just talk about operational improvement. We guarantee it.

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WHOLESALE PLANT GROWER & DISTRIBUTOR

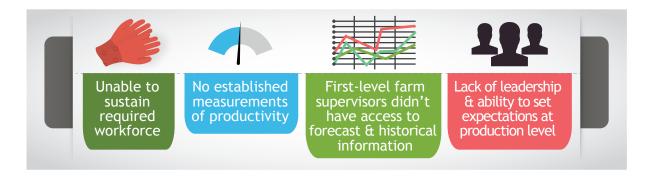
This wholesale plant grower and distributor needed to prune its labor expenses and increase the performance of its workforce. The Powers Company worked from the ground up to establish measures of productivity, set expectations, coach supervisory skills and cultivate leadership.

BJECTIVE



The company sought to lower its costs per unit shipped and, ideally, increase revenues without increasing labor cost. The Powers Company was engaged to reduce labor cost, improve productivity, and leadership.

PROBLEMS



TRATEGY

Through working with the people in the field and supervisors, The Powers Company implemented methods to plan a shifts work, the ability to measure the efficacy of that work, and a way to "keep score". Built ramp-up plans based on projected loading volumes and a process to cut loading workforce as the season wound down. The Powers company implemented a process for looking at forecasts and past data to identify patterns.

Phone: 678-971-4711

ESULTS

20%
DECREASE
IN DAILY AVERAGE
HOURS USED FEB-JUN

ASSEMBLY 180/0 INSPECTION 8 SHIPPING DECREASE IN HOURS PER CART SHIPPED