



# unleashing

operational potential



*integrated management solutions for pharmaceutical firms from the unsultants*

## focusing on front-line leadership is our prescription for success.

Contrary to what you may have encountered with traditional consultants, our “unsultants” believe the key to achieving operational improvement is focusing on your people, in addition to processes or systems. By investing the time and training into improving their management skills, your entire firm benefits. We work side-by-side with front-line managers for the time that it takes to achieve behavioral and operational change. By fostering employee ownership of change, we implement a sustained improvement culture that continues long after our engagement is done.

### we can implement improvements across every phase of your operation

Warehouse

Research

Scheduling

Production

Quality Assurance

## your top priorities are also our top priorities.

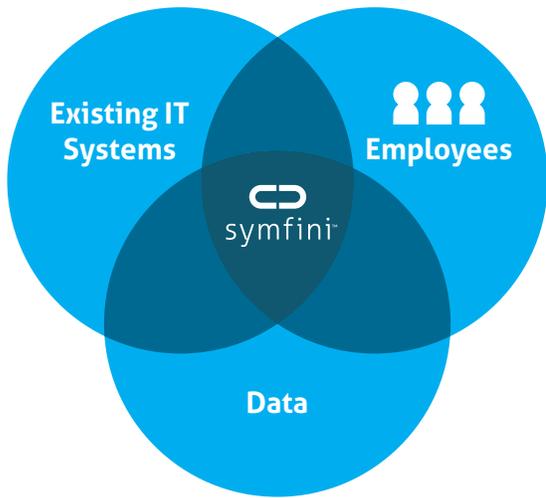
When you work with The Powers Company, our first step is learning about your culture, people, systems, and processes to see how the operation truly works and what your top challenges and priorities are. Then our unsultants develop a customized “game plan” in conjunction with your front-line team.

*Here are a few ways we've helped other pharmaceutical companies:*

- *Increase inventory turns*
- *Reduce product cycle times*
- *Optimize lean compliance*
- *Improve quality control*
- *Decrease materials tied up in supply chain*
- *Minimize labor costs*



## unsilo your organization and start reducing cycle times.



**Symfiniti**, our Integrated Management System, can help eliminate operational silos and get all your departments in perfect harmony.

- *Integrates with your existing IT systems*
- *Doesn't require additional capital investment*
- *Helps software systems, employees, and data work together seamlessly*

## anyone can promise great results. we actually deliver on it.

Talk only goes so far. At the end of an engagement, what matters is results. That's why we're proud to offer up some important numbers to consider.

*Typical improvement in operating performance:*

**20%-30%**

*Traditional guarantee for clients:*

**3:1 ROI**  
(or better)

Want to see how that translates to a specific pharmaceutical industry assignment? How about a case study detailing one manufacturer's **30%** rise in throughput after engaging us.

Get the full story at: [www.ThePowersCompany.com/Pharma](http://www.ThePowersCompany.com/Pharma)

one of the pharmaceutical companies that benefitted from the power of un:

**W**  
**Actavis**

## unleash your potential: contact the unsultants.

When you engage the Powers Company, we'll conduct a two-to-three week analysis where we work with your personnel to identify operational, behavioral, and financial opportunities that exist.

Following the analysis, we'll:

- *Use your numbers to define opportunities for improvement.*
- *Specify the ROI and the cash flow improvements in writing.*
- *Guarantee a bottom line improvement that more than pays for the cost of our services.*
- *Work side-by-side with your team to implement improvements.*

Contact **Bill Nobes** to learn more about our pharmaceutical industry expertise and how we can help achieve your goals for operational improvement.

 phone: **585-456-2100**

 email: **[bnobes@ThePowersCompany.com](mailto:bnobes@ThePowersCompany.com)**

## About The Powers Company

Founded in Atlanta by C-level executives with strong operational experience, The Powers Company is a results-based management consulting group. Our focus is on substantially improving operating performance—profitability, productivity, customer service, and quality—in a positive, collaborative way by creating the management systems, disciplines, behaviors, communications, and interactions that allow you to achieve that optimum level of performance.



[www.ThePowersCompany.com/Pharma](http://www.ThePowersCompany.com/Pharma)